

Alstom Selects The OpenText Cloud To Deliver B2B Managed Services

Expanded Partnership with OpenText Streamlines Supply Chain Data Exchange and SAP Integration

Sydney, Australia – 9 December 2015 – OpenText™ (NASDAQ: OTEX, TSX: OTC), a global leader in Enterprise Information Management (EIM), today announced that Alstom has selected OpenText to integrate major B2B suppliers as part of the company's ASCOT (Alstom Suppliers Collaborative Teamwork) program to transform its supply chain.

Alstom (Euronext: ALO), is a world-leader in sustainable mobility and transport solutions for the railway sector. Alstom currently has an annual turnover in excess of €6 billion, and more than 32,000 employees worldwide.

Following Alstom Transport's divestiture from Alstom Power, the company had to rebuild its supply chain and business networks infrastructure. Alstom looked to OpenText to provide its B2B Managed Services solution to ensure 100% quality and visibility of the supply chain automation process. The solution incorporates the OpenText Active Intelligence application, allowing for real-time control of the electronic data exchange. The OpenText solution met the stringent compliance regulations imposed by Alstom's Information Technology (IT) department, and by selecting OpenText's scalable and open B2B platform, Alstom was able to connect its suppliers in a secure and reliable way, while integrating supply chain document flows across multiple SAP systems.

"OpenText is a trusted partner of Alstom, and worked with us to develop an actionable plan to ensure the secure onboarding of over 50 of Alstom's major suppliers as part of ASCOT Project," commented Laurent Vignaga, Supply Chain & Operations Project Director of Alstom. "It was critical for us to build a B2B platform that allowed for close collaboration with our suppliers, an essential requirement to ensure high-levels of quality and reliability to our customers".

A key requirement of the solution was the ability to ensure seamless collaboration between Alstom and its trading suppliers by automating supply chain data exchanges and avoiding process disruption by using a set of flexible, business-rule based services and alerts. Alstom also required control and increased visibility over the data and documents being exchanged.

"With OpenText, we could transform our B2B integration services, allowing us to securely share information flows on a worldwide basis, while reducing our total cost of ownership," added Laurent Vignaga, Supply Chain & Operations Project Director of Alstom.

With a comprehensive suite of business applications to enable the supply chain, OpenText Trading Grid offers messaging and B2B Integration services on-premises and via the cloud, enabling any-to-any transactions for small to large trading partners. OpenText Trading Grid is powered by the OpenText Cloud, which processes more than 18 billion transactions per year, representing \$6.5 trillion in commerce and more than 64,000 customers around the globe.

About OpenText

OpenText enables the digital world, creating a better way for organisations to work with information, on premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTC) visit opentext.com.

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