

# Australiance commits to boosting Aircall's expansion in Asia Pacific as a Talent Partner

On February 17, Australiance hosted a celebration drinks together with our strategic client - Aircall ANZ. This quarterly social event is one of Australiance's key activities to bring people together and maintain strong client relationships.

The event celebrated Aircall's third global office opening (after Paris in 2014 and New York in 2017) and welcoming their new hires in Sydney. During the event, the two companies' employees spent a good time networking and celebrating the cooperation which started nearly one year ago.

The cooperation between Australiance and Aircall focuses on recruiting talents and managing their Australian employment to Aircall's new office in Sydney, helping the global software company to build a strong workforce in Australia and New Zealand. This also aligns with Aircall's strategy to expand its footprint across the globe. "We're very happy to partner with Australiance and thankful for their efforts while we're taking an aggressive growth plan in Australia." said Fred Viet, Sales Director of Aircall ANZ.

Australiance has contributed to the design and making of Aircall ANZ's culturally diversified high-performing team through our flexible talent acquisition and management solutions. "We are delighted to see how Aircall ANZ has transformed significantly in the past few months. It is a pleasure to work with them and be a part of their current success as a trusted and exclusive Talent Partner", said Leo Denes, Founder of Australiance. "We look forward to recruiting top talents for Aircall and helping them grow further".

Aircall is a cloud-based software company with global headquarters already located in France and New York. With an existing customer base of 500+ clients in Australia, the company has established a growing presence in this market. The third office opening in Sydney demonstrates their effort in providing attentive support and enabling customer experience to Aussie customers and partners locally.

Interested in growing your business? Get in touch with us to get supported with attracting the right talents at <https://australiance.com/>.

## About Australiance:

Australiance is a consulting and talent acquisition firm that enables international companies and professionals to realize their potential in Asia Pacific. Founded in 2010, the company offers end-to-end solutions in market entry, business setup and talent acquisition to international small, medium, enterprise-level businesses and startups. Since its development, Australiance has connected more than 1000 startups, SMEs and innovative blue-chip companies and professionals ranging from C-level to young guns. For more information, visit <https://australiance.com/>.

## About Aircall:

Aircall is the phone system for modern business. An entirely cloud-based voice platform that integrates seamlessly with popular productivity and helpdesk tools. Aircall was built to make phone support as easy to manage – accessible, transparent, and collaborative.

Aircall believes that voice is the most powerful way to communicate with customers, prospects, candidates, and colleagues. It is designed to enable delightful moments of human connection. Aircall was founded in 2014 and has raised over \$100 million in funding. Based in New York, Paris, Sydney, and Madrid, the company currently has over 350 employees.

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