

Cisco ANZ partner of the year award the latest in a stream of industry accolades for Datacom

Wednesday 2nd May 2012. Datacom has been named the 2012 Cisco Australia and New Zealand (ANZ) Partner of the Year – hard on the heels of similar partner of the year awards from EMC and VMware. Datacom's CEO Jonathan Ladd said the partner of the year awards from strategic Datacom partners such as VMware, Cisco, EMC and Trend Micro reflected Datacom's major investment in building world class capability and scale in its Cloud Services.

"We're very pleased to receive these accolades on the back of a very busy period and a string of successful projects. In the last six months in particular we have significantly expanded our Datacom Cloud Services' capability and scale. Cisco provides key underpinning technology for this service and has been very supportive of our initiative," Jonathan Ladd said.

"New Cloud Services customers include the NZ Government, Victoria SES and the WHK Group. We now have a total of eight cloud nodes up and running across the region, all but one in our own data centres, with others in the planning stage. We expect further rapid growth."

He said that in addition to the partner of the year awards from Cisco, EMC, VMware and Trend Micro, Datacom recently won the 2012 award for Best Local Provider of Infrastructure as a Service (IaaS) Cloud Services in a comprehensive review of Cloud service providers in Australia published by specialist IT market research firm Longhaus.

Datacom General Manager Nigel Everett said the Cisco ANZ Partner of the Year award was welcome recognition of the breadth and depth of Datacom's networking capability.

"As a Cisco Gold Partner we develop smart solutions that differentiate us from the traditional routing and switching service providers. Datacom has developed a services portfolio that spans Data, Voice, Video, Wireless and Mobility – including Unified Communications. The Partner of the Year award acknowledges the depth and breadth of our capability to combine innovative technologies to deliver business outcomes for our customers," Nigel Everett said. About Datacom

With 3,800 people, Datacom is one of the largest Australasian-owned professional IT services companies, offering clients flexibility and choice, with revenues in excess of A\$650 million and extensive experience in the operation of data centres and the provision of IT services, application development and business process outsourcing. Founded in 1965 and operating in New Zealand, Australia, Malaysia and the Philippines, Datacom has a successful 47 year trading history, is consistently growing and profitable and has a track record of delivering innovative, value-for-money technology-based solutions, with many clients in relationships spanning decades

Ends.

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