

Equant Maintains Position in Leader Quadrant

Equants position in Global Magic Quadrant is based on its ability to execute and completeness of vision

Equant (NYSE: ENT) (Euronext Paris: EQU) maintains its leader quadrant position in Gartner Inc.'s Global Magic Quadrant for enterprise network service providers. The Gartner 2004 Global Network Service Provider Magic Quadrant was developed by David Neil, William Hahn, Jean-Claude Delcroix and Jay Pultz, research directors of Gartner. This Magic Quadrant covers native and managed data services provided globally for large enterprises. According to Gartner, vendors listed in the leader quadrant are performing well today, have a clear vision of market direction and are actively building competencies to sustain their leadership position in the market. Equant was evaluated on its ability to execute and completeness of vision which reflect the following criteria: Ability to Execute: service portfolio and coverage, client relationship (support, service and quality), mind share and market share, pricing and corporate viability. Completeness of Vision: product strategy, marketing and sales strategy, business and financial strategy, technology strategy and operational strategy. We are delighted with our placement in the leader quadrant within Gartner's Global Magic Quadrant, said Daniel Caclin, Equant president & CEO. Our expansion in global, integrated and customised communications infrastructure solutions, including strong outsourcing capabilities, coupled with Equant's transformation to a services company, underlines our objective to satisfy the evolving needs of multinational corporations and to enable their global business. About Equant Equant (NYSE: ENT) (Euronext Paris: EQU) is a recognized industry leader in global communications services for multinational businesses. Equant combines its network expertise including unmatched seamless network reach in 220 countries and territories and local support in approximately 165 countries with its expanded services capabilities to provide global, integrated and customized communication services to enable its customers key business processes. Equant serves thousands of the world's top companies, with the industry's most extensive portfolio of communications services and network solutions, including the market-leading IP VPN used by nearly 1,300 global businesses. Equant, a subsidiary of France Telecom, consistently leads industry surveys in corporate user satisfaction. The Magic Quadrant is copyrighted November 2004 by Gartner Inc. and is reused with permission, which permission should not be deemed to be an endorsement of any company or product depicted in the quadrant. The Magic Quadrant is Gartner Inc.'s opinion and is an analytical representation of a marketplace at and for a specific time period. It measures vendors against Gartner defined criteria for a marketplace. The positioning of vendors within a Magic Quadrant is based on the complex interplay of many factors. Gartner does not advise enterprises to select only those firms in the Leaders quadrant. In some situations, firms in the Visionary, Challenger, or Niche Player quadrants may be the right matches for an enterprise's requirements. Well-informed vendor selection decisions should rely on more than a Magic Quadrant. Gartner research is intended to be one of many information sources including other published information and direct analyst interaction. Gartner Inc. expressly disclaims all warranties, express or implied, of fitness of this research for a particular purpose.

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