

Harrison McMillan

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ADELAIDE FIRM RECRUITS TOP AWARD

Adelaide recruitment firm, Harrison McMillan has seen off some of Australia's biggest names to win the prestigious Most Innovative Agency of the Year award at the 2016 National Seek Australian Recruitment Awards (SARA's).

This award celebrates recruitment agencies that harness data and analytics to provide insight, solve clients' challenges, fuel innovation, and enhance business practices, relationships and processes.

It is a stunning outcome for the company in its first time entering the peak industry awards.

Co-founders and directors, Jodi Walton and Dani Bieg say the awards are strong recognition that their disruptive recruitment model is being well received in the marketplace.

"Both Dani and I have worked in traditional recruitment firms so we knew there was a better way to provide recruitment services to organisations that did not involve charging a large percentage fee for candidate placement," said Jodi Walton.

"We felt the 'traditional' percentage fee for candidate placement model was inflexible and outdated so we decided upon a "Pay-As-You-Go" structure which basically works the same as ordering from an a la carte menu in a restaurant.

"You only order what you need which makes it more affordable than the traditional model with a higher level of service.

"Every piece of technology we have implemented or process we have developed is geared to providing ease of engagement and transparency with our clients which has seen our client base grow to over 120 clients in 3 short years," said Dani Bieg.

Harrison McMillan was the only South Australian nominated in the prestigious awards and with just 9 employees was pitted against national firms with several hundred staff.

For interviews and photo opportunities, please contact DANI BIEG 0422 816 573 or JODI WALTON 0401 280 851

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