



InterSystems expands Australian team

Appoints Business Development Manager and Telesales Manager

InterSystems, the leading provider of post-relational database systems, has expanded its Australian team with the appointment of Dr Marc Dussault to the role of Business Development Manager and Brent Crowley to the position of Telesales Manager. InterSystems launched its Australian office in Sydney in October 2002. Dr. Dussault will be primarily responsible for driving business development activities for InterSystems in Australia. He will focus on expanding the number of InterSystems local application partners as well as further developing InterSystems' existing application partner relationships. He will also provide consulting support to customers. Dr. Dussault brings to InterSystems more than 20 years of industry experience gained in North America, Europe and the Asia Pacific region. Prior to joining InterSystems, Dr. Dussault was CEO of e-Auction Australasia Ltd, an ASX listed B2B e-commerce start-up. Dr. Dussault has a background in engineering and computer programming and has founded and grown several digital reprographics businesses. He holds a Ph.D. in Business Administration (E-commerce) from Southern Cross University in Queensland, and an Executive MBA and Engineering Degree from Concordia University in Montreal, Canada. He is an Associate Fellow of the Australian Institute of Management. As Telesales Manager, Mr Crowley is responsible for leading InterSystems' telesales initiatives, including managing new business leads and organising customer training seminars. He brings to InterSystems a strong background in telesales and direct sales having worked as a team leader in the St George Bank Call Centre and more recently as business development manager at Dell Computer. Prior to joining InterSystems, Mr Crowley was Sales Development Manager for Actuate Asia Pacific. "Marc and Brent's appointments significantly strengthen the local InterSystems team. Marc's extensive start-up and entrepreneurial experience will be invaluable to InterSystems and to our application partners aiming to expand in Australia and overseas. Brent will play a pivotal role in building and leading our telesales team," said Denis Tebbutt, Managing Director, InterSystems in Australia. - ends - About InterSystems Headquartered in Cambridge, Mass., InterSystems Corporation (www.InterSystems.com) is a leading provider of high performance database systems for Web applications, with over four million users worldwide. InterSystems' flagship product, CACH, is a post-relational database that uniquely offers three integrated data access options: an advanced object database, high performance SQL and rich multidimensional access. CACH enables rapid Web application development, extraordinary transaction processing speed and real time queries against transactional data