

# JLL is Top Real Estate Investment Advisory Firm in Asia Pacific for Sixth Year in a Row

Data from Real Capital Analytics reveals top dealmakers by volume in 2016

SINGAPORE, Mar 21, 2017 - (ACN Newswire) - JLL is the number one real estate investment advisory firm in Asia Pacific for the sixth consecutive year, based on data published by Real Capital Analytics (RCA), an independent body that analyses real estate transaction volumes worldwide. According to the data, JLL tops the ranking in Asia Pacific, having achieved the highest value of investment deals overall in 2016 - a total of US\$ 20.4 billion, which is 27.5 per cent market share in the region. The firm also scooped number one in the hotel sector with US\$1.8 billion in hotel sales, a 41.8 per cent market share across the region. Of the six real estate investment categories covered by the RCA ranking, JLL came top in three: retail and apartment, in addition to hotels. "We are absolutely thrilled to be recognised for the sixth consecutive year in the RCA ranking," says Stuart Crow, Head of Asia Pacific Capital Markets, JLL. "This achievement is the result of great teamwork and a commitment to providing outstanding investment advisory services. We look forward to working closely with our clients to do even more great deals for them in 2017." "Looking back to 2016, we saw a peak in real estate transaction volumes in Asia Pacific, with new investors attracted to this region, including sovereign wealth, and pension and insurance funds. These investors - whether they are in the region or outside - are allocating more capital to real estate so we expect to see more big deals and continued healthy volumes in 2017." Scott Hetherington, CEO Asia, JLL Hotels & Hospitality, says: "We're delighted that once again we're the top ranked investment advisory firm in the hotels sector. This result really demonstrates the great talent we have in our team to be able to deliver value for our clients year after year. The hospitality sector continues its upward trend in Asia Pacific, so we are seeing a strong pipeline of deals for 2017 and beyond. In particular, we're hearing from investors that they're excited about opportunities in Japan, Greater China and the Indian Ocean." For more information on RCA's methodology, visit <http://www.rcanalytics.com>. About Jones Lang LaSalle, Inc. JLL (NYSE: JLL) is a leading professional services firm that specializes in real estate and investment management. A Fortune 500 company, JLL helps real estate owners, occupiers and investors achieve their business ambitions. In 2016, JLL had revenue of \$6.8 billion and fee revenue of \$5.8 billion and, on behalf of clients, managed 4.4 billion square feet, or 409 million square meters, and completed sales acquisitions and finance transactions of approximately \$136 billion. At year-end 2016, JLL had nearly 300 corporate offices, operations in over 80 countries and a global workforce of more than 77,000. As of December 31, 2016, LaSalle Investment Management has \$60.1 billion of real estate under asset management. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit [www.jll.com](http://www.jll.com). JLL has over 50 years of experience in Asia Pacific, with 36,000 employees operating in 94 offices in 16 countries across the region. The firm won the 'World's Best' and 'Best in Asia Pacific' International Property Consultancy at the International Property Awards in 2016. [www.ap.jll.com](http://www.ap.jll.com). Contact: Vernia Lim Phone: +65 6394 7813 Email: [Vernia.Lim@ap.jll.com](mailto:Vernia.Lim@ap.jll.com)

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