



## Lucky seven for Brennan as it makes the BRW Fast 100 list for the 7th consecutive year

Thursday 28 September 2010, Sydney – Mid market managed services provider Brennan, was recognised for its outstanding growth, making the BRW Fast 100 list for the seventh consecutive year. Entering the list with a ranking of 35, Brennan is one of only two businesses ever to achieve seven consecutive appearances, and the only Australian ICT company to achieve this feat.

The Fast 100, compiled by Business Review Weekly, celebrates Australia's fastest growing companies. Rankings are based on average annual revenue growth rates over the past three years, with Brennan recording a 68 percent increase in revenues for the three years ending 31 June 2010.

Commenting on the award, Dave Stevens, managing director said, " We are thrilled to make the list yet again. After seven years, the excitement doesn't wane. You are always hopeful you continue to grow but realistically the more established you become the more difficult it is to deliver the double, even triple digit growth, of our earlier years."

Despite the tougher economic conditions for much of 2009, Brennan rode out the economic slowdown relatively unscathed, setting the company up for a strong 2010. Stevens anticipates revenue growth rates of 20 percent for the coming year, driven in part by the demand they are seeing for cloud computing and managed services.

"With continued pressure on budgets, the cloud computing pay-as-you-go model for buying infrastructure, presents a compelling business case to mid sized business," said Stevens.

Commenting on the Brennan's longevity, Stevens attributes the company's success to its single-minded focus on the mid market and commitment to building long-term client relationships, rather than quick wins.

"It's a pretty straightforward recipe, know your customer; satisfy a genuine need; and be there for the longer term. Right from the outset our goal was to make it easier for our clients to run their business. If we can free them up from hassles associated with running the IT side of their business and give them time to focus on what is important to them, then we are doing our job well,"

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About Brennan

Brennan is a privately owned managed services company that provides a complete range of IT and telecommunications solutions to mid sized businesses across Australia and New Zealand. Since 1997, Brennan has taken a leadership position in the design and delivery of IT services, communication solutions and infrastructure services that meet the evolving needs of the mid-market and provides their clients with a competitive-edge. The company employs more than 200 individuals and has offices in Brisbane, Sydney, Melbourne, Adelaide and Newcastle. For more information visit: [brennanit.com.au](http://brennanit.com.au)

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