

News: XENON and INFINIDAT target enterprise industry with new strategic partnership in Australia

Melbourne February 19th 2019 - XENON, a leading Australian value added reseller (VAR) in High Performance Computing (HPC) solutions and INFINIDAT, an international multi-petabyte scale enterprise storage solutions provider, today announced a strategic partnership that will offer both enterprises and the HPC marketplace high availability and flexible data storage options, ideal for scaling. Further, this cooperation will allow customers to take advantage of innovative solutions that includes Artificial Intelligence & Machine Learning technology. INFINIDAT is founded by one of the most iconic and well-respected inventors and visionaries of data storage technologies of our time - Moshe Yanai. "INFINIDAT's storage products enable us to extend unified storage solutions to the enterprise market for block and file storage at unprecedented levels of performance, scalability, and reliability and at a low TCO," said Dragan Dimitrovici, CEO of XENON Systems. "We are very pleased to collaborate with Xenon and believe this partnership will deliver improved and diverse integrated solutions to both the enterprise and the HPC marketplace," said Danny Tiong, INFINIDAT Channel Director, APJ. Steve Kletzmayr, Country Manager, INFINIDAT added, "Our partnership with Xenon means that we can truly penetrate local markets delivering customers high quality data storage solutions along with leading best practices. Our software-define architecture solutions portfolio perfectly complements Xenon's product range." INFINIDAT delivers data storage performance that is equal or faster than any other All-Flash-Array in the market while providing a storage solution (InfiniBox) that is 100 times more reliable (seven nines uptime) than typical enterprise storage systems. In November 2018, INFINIDAT was named a Leader in the 2018 Gartner Magic Quadrant for General-Purpose Disk Arrays. The analyst firm recognises INFINIDAT's completeness of vision and ability to execute as an industry leader. The company has also achieved high ratings in Gartner Peer Insights. INFINIDAT's portfolio of solutions include: InfiniBox family of products offers up to 8.3 PB of capacity with all inclusive-software functionality. It has industry leading performance and 99.99999% availability. InfiniSync appliance eliminates triple data centre business continuity requirements for core banking and similar mission-critical enterprise environments. Neutrix Cloud services enable real-time competition between public cloud providers for customer workloads. InfiniGuard backup appliance provides multi-petabyte data protection with lightning fast restores. About XENON XENON is an Australian leader in High Performance Computing solutions. With over two decades of experience in designing and deploying supercomputers, workstations, and servers, XENON is now leading its customers to the forefront of high performance computing, data analytics, and artificial intelligence. Whether the application is life sciences, enterprise or public services, XENON contributes to at all stages of planning, design, and deployment to enable its customers to gain value from their data. Recognised and trusted as a partner to achieve the extraordinary, its talent lies in applying new thinking and ideas to create pioneering solutions that uniquely address the client's needs. Further information about XENON can be found at www.xenon.com.au For more information, please contact: Jo Balfour Progressiva jo@progressiva.com.au 0405 542 018 About INFINIDAT Founded in 2011 by storage industry pioneer Moshe Yanai, INFINIDAT helps customers unlock the full potential of their data. INFINIDAT's software-focused architecture, an evolution and revolution in data management design over 30 years in the making, solves the conflicting requirements of bigger, faster, and less expensive storage. INFINIDAT technology simultaneously delivers sub-millisecond latency, seven nines of reliability, and hyperscale capacity with a significantly lower total cost of ownership than incumbent storage technologies. For more information, please visit www.infinidat.com. For more information about INFINIDAT contact: Sapna Capoor INFINIDAT Head of Comms, PR & AR – EMEA & APJ +44 (0) 7789684159 scapoor@infinidat.com

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