

Webjet and Cover-More announce new travel insurance and assistance partnership

Sydney, Australia, 20 February 2020: Webjet, Australia's leading online travel agency, and Cover-More, Australia's leading travel insurance provider, today announced a new partnership that sees Cover-More become the exclusive provider of travel insurance and assistance for Webjet across Australia and New Zealand.

The new partnership commenced officially on 1 February 2020.

Webjet OTA CEO David Galt said the partnership with Cover-More signified an important agreement between two leading specialists in the Australian and New Zealand travel markets.

"We continue to find new ways to deliver market-leading value to our customers and are delighted that Cover-More is so focused on personalised protection and proactive care. This means Webjet customers will be the real winners."

"We are a digital travel business, and Cover-More has very strong digital capability in personalising travel insurance for travellers' needs, so this is a partnership which reinforces Webjet's leadership position in online travel," David Galt said.

Cover-More's CEO for Asia Pacific, Judith Crompton said the new partnership with Webjet would employ the latest evolution of Cover-More's purpose-built online sales and optimisation engine, Impulse™.

"To lead the travel insurance sector in any market, you need to get the product, coverage and technology right. And Cover-More's technology can deliver Webjet customers the greatest variety of offers and the most appropriate cover available."

"We pride ourselves on putting the customer at the heart of our product offering. And we back up our offer and our products with an exceptional team of people and a 24-hour medical assistance team who know how to help if trouble strikes," Ms Crompton said.

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About Cover-More Group

Cover-More Group is a global specialist and integrated travel insurance, medical assistance and employee assistance provider. Cover-More is the leading travel insurance provider in Australia and has operations in 22 countries across five continents with leading market positions also in Ireland, India, in the USA where the group owns Travelex Insurance Services, and in Latin America with Travel Ace Assistance and Universal Assistance. Cover-More Group was acquired by Zurich Insurance Group in 2017.

About Webjet

As Australia and New Zealand's leading online travel agency, Webjet leads the way in online travel tools and technology. Webjet enables customers to compare, combine and book the best domestic and international travel flight deals, hotel accommodation, holiday package deals, travel insurance and car hire worldwide. Established in 1998, Webjet has been at the forefront of online innovation ever since, from the world's first travel services aggregator technology through to leading the industry in blockchain innovation.

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